

CR

FAX# 215 564 1103  
CREDIT RISK !!!  
HARRIS REPORT FROM REP  
AUG8/12 13.18

REP. # \_\_\_\_\_ OFF. # 18 SALESMAN # \_\_\_\_\_

**BUYER NAME** BEN ANGLE

**SALES PRSN WA- CHERYL BLAIR**

ORDER #	CONTRACT # 6187339
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	CLASS: NATL.	LOCAL	REGIONAL
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PRDCT	NRCC	8/17	EST#2594	COMMENTS: (LINE, ORDER, INVOICE)
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FLIGHT DATES	AUG17/12	AUG23/12	WK-1
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CITY TAX \_\_\_\_\_ STATE TAX \_\_\_\_\_ CO-OP BILLING NEEDED \_\_\_\_\_ DATE AUG8/12 13.18

Division

**STA:**

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*

[illegible]

AGENCY ADVERTISER CODE = 155 AGENCY EST# = 2594  
AGENCY PRODUCT CODE = 426

1	N	1100P-1135P	30	\$1,500.00	8/17	8/17	1	FRI	1
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PROGRAM : CHNL 11 NWS-11<
CON COM1: CHNL 11 NWS-11
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3	N	1200N-1230P	30	\$275.00	8/17	8/17	1	FRI	1
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PROGRAM : CH 11 NWS-NOON  
CON COM1: CH 11 NWS-NOON<
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REP HEADLINE# 6187339 TRF# 321578  
\$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

REP: TEL# 215-564-1206  
CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
ORDER WORKSHEET

FAX# 215 564 1103  
HARRIS REPORT FROM REP

AUG8/12 13.18  
\*\*\* WPXI-TV \*\*\*

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
: LINE#	:	:	:	:	:	:	: DATE	: DATE	: /WK	: INVT	:	: SPTS
✓ 4	N		600A-700A PROGRAM : CH 11 NWS-6AM CON COM1: CH 11 NWS-6AM<	30		\$600.00	8/17	8/17	1		FRI	1
✓ 6	N		730P-800P PROGRAM : WHEEL-FORTNE< CON COM1: WHEEL-FORTNE	30		\$1,250.00	8/17	8/17	1		FRI	1
✓ 7	N		1100P-1135P PROGRAM : CHNL 11 NWS-11< CON COM1: CHNL 11 NWS-11	30		\$1,500.00	8/20	8/20	1		MON	1
✓ 9	N		600P-630P PROGRAM : CH 11 NWS-6PM CON COM1: CH 11 NWS-6PM<	30		\$750.00	8/20	8/20	1		MON	1
✓ 10	N		600A-700A PROGRAM : CH 11 NWS-6AM CON COM1: CH 11 NWS-6AM<	30		\$600.00	8/20	8/20	1		MON	1
✓ 12	N		730P-800P PROGRAM : WHEEL-FORTNE< CON COM1: WHEEL-FORTNE	30		\$1,250.00	8/20	8/20	1		MON	1
✓ 14	N		1100P-1135P PROGRAM : CHNL 11 NWS-11< CON COM1: CHNL 11 NWS-11	30		\$1,500.00	8/23	8/23	1		THU	1
✓ 16	N		600P-630P PROGRAM : CH 11 NWS-6PM CON COM1: CH 11 NWS-6PM<	30		\$750.00	8/23	8/23	1		THU	1
✓ 18	N		730P-800P PROGRAM : WHEEL-FORTNE< CON COM1: WHEEL-FORTNE	30		\$1,250.00	8/23	8/23	1		THU	1



REP HEADLINE# 6187339 TRF# 321578  
 \$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

REP: TEL# 215-564-1206 FAX# 215 564 1103  
 CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
 ORDER WORKSHEET HARRIS REPORT FROM REP AUG8/12 13.18  
 \*\*CHANGES\*\* \*\*\* WPXI-TV \*\*\*

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
31	N		600A-700A	30		\$600.00	8/22	8/22	1		WED	1
PROGRAM : CH 11 NWS-6AM CON COM1: CH 11 NWS-6AM<												
33	N		730P-800P	30		\$1,250.00	8/22	8/22	1		WED	1
PROGRAM : WHEEL-FORTNE< CON COM1: WHEEL-FORTNE												
34	S		900P-1000P	30		\$2,000.00	8/22	8/22	0		WED	0
PROGRAM : AGT CON COM1: AGT												
36	A		600P-630P	30		\$750.00	8/17	8/17	1		FRI	1
PROGRAM : CH 11 NWS-6PM CON COM1: CH 11 NWS-6PM												
37	A		800P-900P	30		\$1,000.00	8/17	8/17	1		FRI	1
PROGRAM : WHO DO YOU THINK? CON COM1: WHO DO YOU THINK?												
38	A		1200N-1230P	30		\$275.00	8/20	8/20	1		MON	1
PROGRAM : CH 11 NWS-NOON CON COM1: CH 11 NWS-NOON												
39	A		1130P-100A	30		\$900.00	8/18	8/18	1		SAT	1
PROGRAM : SAT NITE LIVE CON COM1: SAT NITE LIVE												
40	A		800A-1000A	30		\$275.00	8/19	8/19	1		SUN	1
PROGRAM : CH11 NWS SU AM CON COM1: CH11 NWS SU AM												
41	A		1200N-1230P	30		\$275.00	8/23	8/23	1		THU	1
PROGRAM : CH 11 NWS-NOON CON COM1: CH 11 NWS-NOON												

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AGT 8.91

REP HEADLINE# 6187339 TRF# 321578  
 \$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

REP: TEL# 215-564-1206 FAX# 215 564 1103  
 CREDIT ADVISORY: AGENCY CREDIT RISK !!!  
 ORDER WORKSHEET HARRIS REPORT FROM REP AUG8/12 13.18  
 \*\*CHANGES\*\* \*\*\* WPXI-TV \*\*\*

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
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42	A		1000P-1100P	30		\$2,000.00	8/21	8/21	2		TUE	2
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PROGRAM : AGT  
 CON COM1: AGT

*Handwritten:* 428-8-100P

AUG/12 35700.00

CONTRACT TOTAL 35700.00  
 TOTAL SPOTS 40

*Handwritten signature*

MARKET TOTALS \$144,900 WPXI 25% KDKA 34% WTAE 24% WPGH 17% CABL 0% WPCW 0% WPMY 0%

SVC- NSI  
 DEMOS- RA35+\*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME  
 P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS \*-MULTIPLE